

Position Title – Project Manager, ViryaNet Professional Services

Position Location – Southborough, MA

Posted – July 1, 2009



Position Description:

ViryaNet is seeking a highly motivated and talented individual to join our Professional Services team to manage customer implementation projects of moderate to complex size, complexity and risk. Our Professional Services team manages post-sale client engagements and deployments, ensuring all engagements are delivered on-time, in-budget and of the highest quality by configuring each customer effectively according to best practices and the customer's business goals.

This position is highly visible and is the customer's contact to the ViryaNet team. Our ideal candidate will possess knowledge of software implementation methodologies, have worked in an environment responsible for delivering technology software solutions and has proven project management skills. The Project Manager needs exemplary organization, communication and business analyst experience to manage proprietary development initiatives. This individual will not only be responsible for developing project plans, project time-lines, and coordinating all activities and tasks associated with successfully completing assigned projects but will in fact be covering a broad base of responsibilities throughout the full life cycle. This position necessitates confidence working with Sr. Level Executives, subject matter experts and development staff.

Duties and Responsibilities:

- Providing overall project leadership and act as the primary contact with the customer for all project-related activities.
- Planning and managing projects, ensuring the work of the project is aligned with the stated business objectives and scope.
- Setting and managing customer expectations, managing and escalating issues and changes.
- Defining the phased deliverables, tracking milestones and incurred expenses versus planned expenses, scheduling roles, evaluating risks, and recommending contingency plans.
- Regularly develop and update project plans, manage project resource allocations, and prepare updated estimate to complete projections.
- Overseeing and coordinating assigned project(s) to meet technical performance, accuracy/quality, budgeting, and schedule requirements of client deliverables.
- Working with our clients and internal departments to troubleshoot and resolve issues, either with our software or the client's environment.
- Managing the resolution of open items, issues, status reviews and reporting, change control, customer support, and compliance with all policies and procedures.
- Analyzing client business process in relation to the ViryaNet solutions.

- Ensuring that the configuration of the solution matches the client's desired business goals
- Defining integration points between ViryaNet and other business applications
- Attaining expert knowledge of the ViryaNet product suite
- Training clients with best practices on the uses of the ViryaNet product line
- Depending on the needs of the business, this position may also provide project scoping.

Requirements:

- 3-5 years Professional Services/Project Management experience performing and leading enterprise software application implementations in a technology company, working on projects with external customers.
- Excellent communication (verbal, written and presentation) and interpersonal skills.
- Able and willing to learn and develop expertise.
- Detail oriented and client focused.
- Strong leadership, decision making, problem solving and organizational skills required.
- Effective multi-tasking and efficient when working independently, with cross functional teams, with client management and internal management teams to ensure project success.
- Successful track record with managing multiple large-scale implementation projects at one time.
- Experience with web technologies and data integration
- Extensive experience with MS Project, timelines, budgets, and cross functional experience.
- Bachelor's degree.
- Able and willing to travel up to 30-40% of the time.

Desired skills:

- Experience with PSA software applications
- Experience with mobile workforce management, work delivery or resource scheduling systems
- Experience with business intelligence, reporting tools, document management a plus

ViryaNet Offers:

- Excellent growth potential
- Health and Dental benefits
- Professional environment
- Paid vacation and holidays
- Competitive wages

About ViryaNet:

ViryaNet provides packaged industry solutions that intelligently guide, automate, and optimize both simple and complex field service work, resulting in operational excellence. ViryaNet solutions specialize in the functions of scheduling and dispatching resources and enabling mobile field communication. ViryaNet possess a 20-year history in the field service space, a vast number of customers across a variety of industries, and strong partnerships with leading platform and system integration companies. Headquartered in Southborough, MA, ViryaNet enjoys a worldwide presence with offices and customers located in North America, Europe, and the Pacific Rim. For more information, visit www.ViryaNet.com

To Apply – Send resume to careers@ViryaNet.com

ViryaNet is an Equal Opportunity Employer.